

**BREAKING
NEW GROUND
#TECH**



CNH
INDUSTRIAL



DEREK NEILSON

President, Agriculture

ODDONE INCISA

Chief Financial Officer

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Technology unlocks
value for all



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AG segment

180

markets

6.5k

sales &
service points

29

manufacturing
facilities

18

research & development
centers

Delivering
widest range
of choice



Fortified by a customer
focused culture



Farmers are demanding
technology



AG Precision Technology Revenues

~\$900M

FY 2022 est. net
sales contribution

10-15%

CAGR across
next 2-3 years

~\$1B

est. net sales
contribution in 2023



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First 9 months of 2022 - AG segment

net sales up

23%

at constant
currency

adjusted EBIT
margin at

13.9%

up 0.7pp YoY

24%

gross
margin



AG Precision Tech

~\$900M

FY 2022 est. net sales
contribution



Factory fit components
& Software



Raven independent
sales



Aftermarket
retrofit



Unlocking premium
features



Tractor, sprayer,
combine,
& implement sales

2x growth in
the last 2 years
in Precision Tech



10-15%

CAGR across next 2-3 years
on est. net sales contribution
from Precision Tech components



Our commitment to
investing in the future
of the Agriculture segment

2022-24 R&D
and Capex of

\$4B

Year-to-date
\$750M invested

A photograph of a modern tractor showroom. Several blue tractors are lined up on a polished floor. Large windows in the background let in natural light. The image is framed by a teal gradient overlay on the left and right sides.

Sale of premium
equipment with
leading edge tech

Will contribute to the growth
in EBIT margin to

14.5-15.5%

by 2024

Great Iron & Great Technology



Factory Fit
+
Retrofit

=



Increased adoption
of Precision Technology



Freedom for farmers
to farm their way





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VENTURES



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